

# FREEMIUM MODEL

Service packages for SME exporters, importers, starters and investors interested or operating/investing in DGGF fragile countries including for those that are applying for DGGF financial opportunities (Track1, 2 and 3 assistance)

## Free Service Packages

## Premium Service Packages

### FSP 1: One hour (online) group workshop for companies and investors

Addresses key local risks in DGGF fragile countries and opportunities for conducting responsible business. The emphasis of the workshop is on how to deal with on- the-ground realities and generate positive social and environmental impact also as a way to mitigate risks.

### FSP 2: One hour (online) consultancy for an individual company or investor

Offers customized advice to improve local impact in DGGF countries. This free service package can also include an intake that looks at specific company needs in relation to ESG impact and/or ICSR.

### FSP 3: One hour consultancy to assess ICSR criteria for individual importing companies and their local suppliers or exporting companies (potentially in connection with a DGGF Track 3 Quick scan)

This free service carries out a straight-to-the-point and discrete assessment regarding compliance with OECD Guidelines and Common Approaches, UNGP's and IFC Performance standards and it offers key points for consideration which can also be used for the purpose of a DGGF Quick scan.

### FSP 4: One hour starters company compliance review in connection with RVO CSR requirements. The service is for individual starters that want to export to a DGGF country, import an existing product from a DGGF country; or for starters that want to produce a new or existing product in a DGGF country. (Track 1 DGGF)

This service carries out a succinct check whether starters meet the RVO requirements regarding ICSR and points for follow up. The short review includes key points needed for a DGGF Quick scan.

### FSP 5: One hour consultancy for local funds and financial intermediaries that offer a range of customized financing products for SMEs in DGGF countries (as part of Track 2 DGGF).

Assessment if the local funds or intermediaries comply with the ICSR framework and offers suggestions for SME selection. The review includes main points that can be included in a DGGF quick scan.

### PSP 1: One day technical consultancy for SMEs and DGGF entrepreneurs

This service will offer entrepreneurs a better understanding on the local risks and opportunities in DGGF countries and how to reduce company liabilities and maximize their ICSR performance. It will also focus on ways to foster and leverage inclusive growth and the ability to assess, monitor and improve social and environmental impacts.

### PSP 2: Half a day workshop for company executives or investors

The service responds to what is needed to assess and improve local impact, de-risk investment and advance positive (ESG) impact.

### PSP 3: Technical consultancy for Dutch exporters (incl. DGGF Track 3 entrepreneurs) or Dutch importers and their local suppliers. Involves ICSR screening, benchmarking and development of action plan to meet standards and improve impact. A full ICSR company policy design for operating in FCS can be added at request.

The service delivers a complete ICSR risk assessment according to IFC Performance Standards and EHS guidelines, OECD guidelines, UNGP's in addition to a complete impact assessment on relevant economic, social and environmental risks in FCS. It includes benchmarking against relevant local legislation and the development of a staged action plan on how to move towards meeting ICSR criteria. An additional service produces an ICSR company policy for operating in FCS and advices on how to create positive impact as an effective way to manage local risks.

### PSP 4: For starters that want to export to/import from/ produce in DGGF countries (including DGGF Track 1 entrepreneurs). It involves RVO CSR screening and benchmarking and an action plan for compliance. A full ICSR compliance policy can be added.

The service delivers an ICSR risk assessment with practical guidance for generating local sustainable impact in DGGF countries. The additional service included the production of an ICSR company policy for operating in FCS.

### PSP 5: For local funds and financial intermediaries and involves screening and benchmarking in connection with ICSR compliance and the production of an action plan towards full compliance. The design of a complete ICSR company policy can be added.

This package includes a full risk assessment in accordance with all international ICSR standards and local legislation. It also includes an action plan to maximize CSR performance as well as advice for the selection of SMEs that request financing and an operational framework for tracking and monitoring their impact.

## FREEMIUM MODEL

Service packages for DGGF Fund managers and other staff at Atradius DSB, RVO, Triple Jump, PwC

### Free Service Packages

### Premium Service Packages

**DGGF-FSP 1: One hour (online) workshop on the local risks and opportunities for doing business in DGGF countries.**

The service aims to increase understanding of on-the-ground realities and discusses challenges and opportunities in relation to high equalities affecting vulnerable groups in DGGF countries.

**DGGF-PSP 1: A full day (online) workshop on addressing inequalities and creating long term impact going beyond the DGGF areas of knowledge transfer, local production capacity or local employment.**

The workshop discusses ways to address inequalities that can lead to poverty reduction and conflict mitigation. It takes a long term view that goes beyond the OECD guidelines, UNGPs and IFC standards and offers practical guidance to generate and strengthen positive impact and opportunities for vulnerable groups.

**DGGF-FSP 2: One hour (online) workshop on the measuring and tracking of local effects of investments in DGGF countries**

Defining impact and ways to measure and track local impact in DGGF countries.

**DGGF-PSP 2: A one day (online) workshop how development impact measuring and monitoring can be significantly improved.**

The workshop looks at ways to bridge the disconnect between paper-based monitoring and operational realities on the ground. It provides practical guidance on how to best monitor and measure actual development effects.

## FREEMIUM MODEL

Service packages for Financial Institutions including FMO and other banks interested to generate genuine development impact in FCS

### Free Service Packages

### Premium Service Packages

**FI-FSP 1: One hour (online) workshop on the local risks and opportunities in FCS**

The workshop aims to increase understanding of on-the-ground realities and discusses challenges and opportunities in relation to inequalities affecting vulnerable groups in FCS.

**FI-PSP 1: One day (online) workshop on addressing inequalities and creating long term impact**

The workshop discusses ways to address inequalities that can lead to poverty reduction and conflict mitigation. The workshop takes a long term view and offers practical guidance to generate positive impact and opportunities for vulnerable groups which will inform how to best increase the financial institution's leverage and generate catalytic effects.

**FI-FSP 2: One hour (online) workshop on the measuring and tracking of local effects by investments in FCS**

Workshop on defining impact and ways to measure and track local impact in FCS countries

**FI-PSP 2: One day (online) workshop how development impact measuring and monitoring can be significantly improved.**

This workshop looks at ways to bridge the disconnect between paper-based monitoring and operational realities on the ground. It provides practical guidance on how to best monitor and measure actual development effects including the impact generated as a result of the leverage or incentives that are applied.